

Flight School Increases Aircraft Utilization Over 20% Using FSP

The Challenge

Back when NFT was a small flight school with two planes and a couple of instructors, their old, simple software worked just fine. As they started to grow and add resources, they found that their old software was not scalable. As they grew, new problems arose as scheduling and utilization became more complex.

Key Points

- ✓ Software had to scale upwards as business grew
- ✓ The platform had to be simple, yet handle complexity
- ✓ Had to be easy to use with a short learning curve
- ✓ Interface had to look 4.0 and be visually pleasing

NFT's old software did not keep track of aircraft maintenance, squawks were not communicated, there was no tracking of student progress and student records were not accessible online. There was a complete breakdown in running the operation efficiently.

The Solution

Flight Schedule Pro: Scheduling Hub, Training Hub and Billing Hub with ProPay credit card processing for one complete integrated solution.

FSP's Onboarding Process gave NFT confidence to move into a new operating system and within days, all data was migrated over. It was an exciting time because the entire staff felt that they were stepping into the future with a new software and fresh look that would make work easier.

According to NFT's president and owner, Chris Erlanson, they literally did training over a 10-minute "taco" lunch. The team had a quick briefing, they showed them the main functionality and training was done.

The Results

Since onboarding with Flight Schedule Pro, NFT has seen 20%+ increase in aircraft utilization and therefore an increase in program graduate success. The software allows the school to connect great instructors with great aircraft and fulfill thousands of people's dreams of flying.



About

Established in 2010, Nashville Flight Training (NFT) is a nationally recognized Part 61 flight school uniquely located at Nashville International Airport. Awards include 2015, 2016 and 2017 Flight Training Excellence Award, from the Aircraft Owners and Pilots Association (AOPA). NashvilleFlightTraining.com

“ We were blown away from the helpfulness and response from the FSP team. Especially when they said they were going to walk us through the transition and move the data over for us. ”

Chris Erlanson - President



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